

## A Leading European Coffee Company for Wholesale& Private Label Coffee

We are a leading European coffee group of coffee factories and roasters located in Spain and Italy, offering a very wide range of coffee products to clients in over 62 countries, selling to major wholesalers, distributors, supermarkets, many brands and even online sellers. We are also Private Label Coffee specialists.



We are FDA and IFS certified and ship worldwide by land, sea, and air to meet all your coffee needs.



















## **COMPANY** VALUES

These three pillars drive and inspire us in the evolution of what we do in our company: innovation, responsible commitment, and customers. We are aware that these values mark present times and provide us with the path to decide our future.



### RESEARCH

R&D, development, and innovation as the basic pillars of our company. Investing in new resources, packaging and production lines has led us to create a wide range of different types of coffee packaging, making us true experts in the coffee world.



### **RESPONSIBLE COMMITMENT**

In UBAGO Cafeteros, we apply responsible policies at a social and environmental level in all the processes we are involved in. We offer socially responsible and organic certified coffees. We also care about the packaging, where we increasingly use compostable materials.



### **OUR CLIENTS**

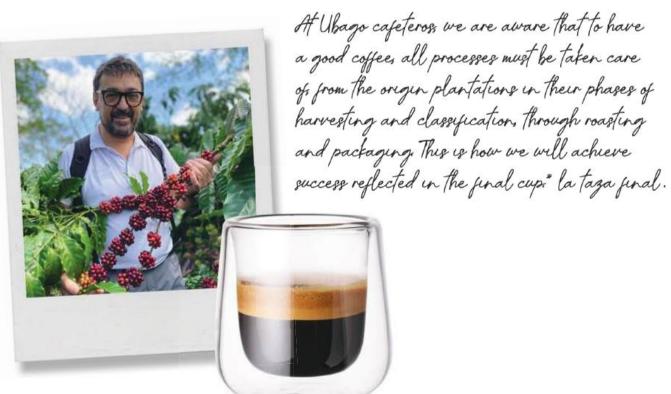
The pillar of our business is our customers, and our aim is to seek new ideas, products, and services of the highest quality so that our customers maintain the standard of enjoying the best coffee. Ubago represents a guarantee of being able to count 100% on our company as a partner. We provide comprehensive 360° services; we work with all existing coffee market formats.

## FOOD SAFETY

Focused on the quality and food safety of our products, we currently hold the IFS (International Food Standard) certification. IFS represents the standards of a safety system designed specifically for the food industry that certifies the stability and quality of processed food products and the phases of food production or processing.

Our goal, from the selection of the best coffee beans at their origin, is to maintain quality standards throughout all production and commercial processes.







## **CAPSULES COMPATIBLE** WITH DOLCE GUSTO® SYSTEM



UBAGO Cafeteros is pleased to present to you our range of products compatible with Dolce Gusto® system. A range of coffees that includes a 100% Arabica origin, an intense coffee blend of Arabicas and Robustas, and a decaffeinated coffee for those who wish to taste the best coffee but without the need of caffeine intake. We also offer a latte and a latte decaffeinated, along with the creaminess of a caramel cappuccino and the unmistakable chocolate, always full of cocoa nuances. It is a wide range to choose from.

Capsules compatible with **DOLCE GUSTO® system** 

## **OUR** CAPSULES



At UBAGO cafeteros, we want to show you what's behind each capsule. We know that to get a good cup of coffee, cappuccino, or chocolate, we must carefully manage its raw materials.

In each capsule, we add the required dose of coffee, latte, cortado, cappuccino, or chocolate, ranging from 6 to 13 grams needed to prepare a cup. The product inside the capsule is protected by a film that shields the product and seals each capsule hermetically, ensuring the product's preservation.

### 1 COFFEE



For our coffee capsules we select the best 100% Arabica or Robusta coffee beans. Once the beans are roasted, we proceed to carry out a homogeneous grinding, obtaining the ground coffee ready for packaging.



100% Arabica coffee, an intense blend of robusta and Arabica beans and a decaffeinated coffee.



**MILK** 

Milk is a very important product to create a cut, coffees with milk or cappuccinos, obtaining a good creaminess and delicate foam is achieved by selecting the best soluble milk that with its homogeneous granule will allow a perfect dissolution that will provide body, texture and creaminess in each cup.



Coffee with milk, Cortado or cappuccino will surprise you with its perfect combination of creaminess, flavor and texture.



3 COCOA

To obtain our soluble chocolate, the best cocoa seeds are chosen. After drying and fermentation, a paste is obtained, which is pressed and processed to obtain homogeneous granules of soluble cocoa that will be diluted with cold or hot liquid, and obtain the delicious and irresistible chocolate flavor.



For chocolate lovers, savor the irresistible and traditional flavor of the most intense chocolate.



## **SALES UNIT** 16 CAPSULES

### CASE FORMAT 16 CAPSULES

Discover our wide range of compatible D.G. capsules. Find the flavor of the drink that you like the most.



**Code**: 8437012312029

**Ref:** 00000862



**Code**:8437012312012

**Ref:** 00000861







**Code**: 8437012312074

**Ref:** 00000858

**Code**: 8437012312098

**Ref:** 00000860

**Code**:8437012312081

**Ref:** 00000859



**Code**: 8437012312036

**Ref:** 00000854



Code: 8437012312050

**Ref:** 00000856



**Code**:8437012312043

**Ref:** 00000855



**Code**:8437012312067

**Ref:** 00000857



Capsules compatible for machines with

**DOLCE GUSTO** 



Sales unit of 16 capsules



**PACKAGING SALE SUNIT - 16 D.G CAPSULES** 

Box x 4 s.u



EUROPALLET 720 s.u per Pallet



## **SALES UNIT** OF 48 CAPSULES

SAVINGS FORMAT CASE WITH 48 CAPSULES Discover our wide range of compatible D.G. capsules. Find the flavor of the drink that you like the most.



Code:8437012312869 Ref: 00000871



Code: 8437012312982 Ref: 00000870







**Code**: 8437012312609

**Ref:** 00000867

**Code**: 8437012312159

**Ref:** 00000869

Code:8437012312838

Ref: 00000868



Code: 8437012312289

**Ref:** 00000863



Code: 8437012312586

**Ref:** 00000865



Code: 8437012312579

**Ref:** 00000864



Code: 8437012312593

**Ref:** 00000866



Capsules compatible for machines with

**DOLCE GUSTO** 



Sales unit of 16 capsules



PACKAGING SALE SUNIT - 16 D.G CAPSULES

Box x 4 s.u



EUROPALLET 720 s.u per Pallet



## **CAPSULES COMPATIBLE** WITH \*NESPRESSO SYSTEM



At UBAGO Cafeteros, we present to you our range of products compatible with \*Nespresso system. If you are a user of Nespresso machines, we want to offer you the alternative from our coffee menu. Our best selection of 100% Arabica and Robusta coffees are the basis for creating our blends of these varieties, or a 100% origin like Colombia. Also, for those coffee lovers who do not wish to drink coffee with caffeine, we offer a decaffeinated coffee that has undergone a water-based decaffeination process without using chemical components. The ground coffee is hermetically sealed in fully recyclable and perfectly sealed capsules, ensuring compatibility with all machines.

## **OUR** CAPSULES

Coffee capsules are becoming increasingly popular due to their quick preparation time and easy cleaning process, as well as their appeal. However, there are many factors involved in the packaging process of each capsule. At Ubago Cafeteros, we have the necessary equipment and experience to control all processes, such as selecting the best coffees, the precise grinding point, and the hermetic packaging that will preserve the freshness and attributes of the best coffee.



### THE BEST BEAN

The beginning of everything in coffee is knowing how to select the best beans, a formula and proportion that distinguishes the brand and defines the flavor and taste of the final cup.



THE BEST BLEND We create a blend with the different origins that will define the character to achieve the perfect balance in the cup.







2

## THE RIGHT ROASTING POINT

We awaken the bean from its slumber with a slow roast that determines flavor and intensity based temperature and time.



THE IDEAL GRINDING We know that grinding is very important; it has to be just right so that the water, all its oils, flavors, and aromas between each particle are kept intact.

### **ALUMINUM SEALING**

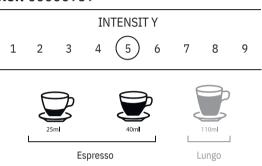
Our capsules are hermetically sealed, this allows all the organoleptic characteristics of each coffee to be kept intact until tasting.

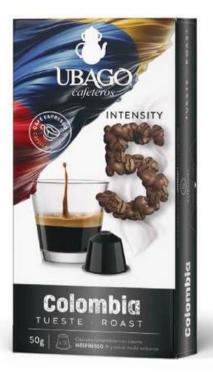
**Description:** contains a high-quality coffee grown in the mountainous regions of the country, known for its smooth flavor, balanced with fruity and sweet touches. It is highly appreciated and recognized for its distinctive aroma and silky

body.

Code: 8437027353000

**Ref:** 00000939



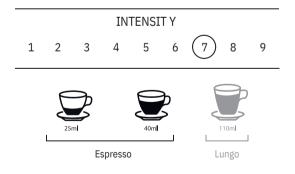


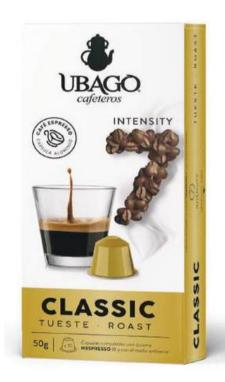
### 10 CAPSULES

**Description:** An intense coffee that offers a robust, invigorating sensory experience with a deep and lasting flavor on the palate.

Code: 8437027353017

Ref: 00000918





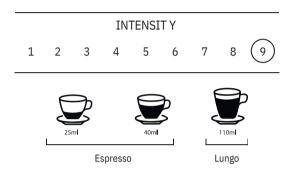


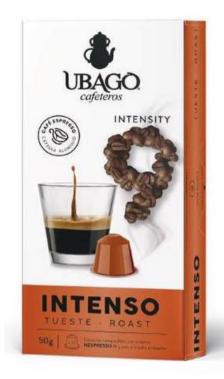
With hermetic packaging and aluminum we preserve and protect the coffee from light, oxygen and humidity, maintaining its freshness and aromas.

**Description:** An energetic sensory experience with an extraordinary, robust, bold flavor and dense body. An intensely stimulating aroma that awakens all senses.

Code: 8437027353024

**Ref:** 00000916



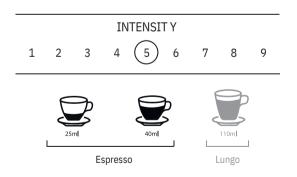


### 10 CAPSULES

**Description:** A decaffeinated coffee that retains the characteristic coffee flavor and aroma, ideal for those who want to enjoy the taste without the stimulating effects and a perfect option for those looking to reduce caffeine intake without giving up the pleasure of a cup of coffee.

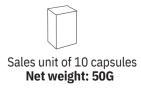
Code: 8437027353031

**Ref:** 00000920





### **PACKAGING CASE - 10 CAPSULES**





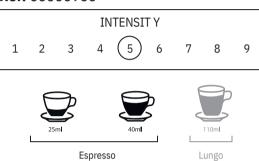


**Description:** contains a high-quality coffee grown in the mountainous regions of the country, known for its smooth flavor, balanced with fruity and sweet touches. It is highly appreciated and recognized for its distinctive aroma and silky

body.

Code: 8437027353048

**Ref:** 00000950



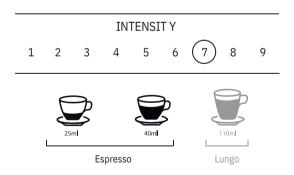


### 20 CAPSULES

**Description:** An intense coffee that offers a robust, invigorating sensory experience with a deep and lasting flavor on the palate.

Code: 8437027353055

Ref: 00000919





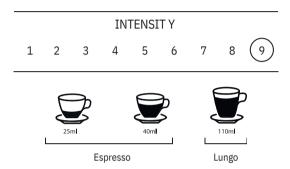


With hermetic packaging and aluminum we preserve and protect the co ee from light, oxygen and humidity, maintaining its freshness and aromas.

**Description:** An energetic sensory experience with an extraordinary, robust, bold flavor and dense body. An intensely stimulating aroma that awakens all senses.

**Code:** 8437027353062

**Ref:** 00000917



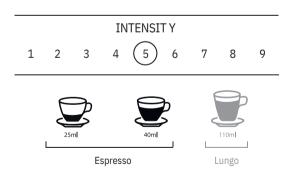


### 20 CAPSULES

**Description:** A decaffeinated coffee that retains the characteristic coffee flavor and aroma, ideal for those who want to enjoy the taste without the stimulating effects and a perfect option for those looking to reduce caffeine intake without giving up the pleasure of a cup of coffee.

Code: 8437027353079

**Ref:** 00000921





### **PACKAGING CASE - 20 CAPSULES**







## PRODUCT CATEGORIES



### **BLEND THE BEST COMBINATION**

At UBAGO cafeteros, we are experts in creating BLENDS. Our know-how in combining various origins, selecting di erent types of beans, and combining their di erent sources in the right proportion is both an art and a secret that distinguishes the character of a brand.

20







### **BIO ORGANIC COFFEE**

We have selected the best Organic coffee plantations from the Tropic of Cancer and Capricorn, guaranteeing all certified quality standards.



## COFFEE BLEND

At UBAGO cafeteros, we are experts in creating BLENDS. Our know-how in creating a composition from various origins, selecting different types of beans, and mixing their different sources in the right proportion is both an art and a secret that distinguishes the character of a brand. The goal is to obtain a balanced and round cup of coffee, taking advantage of the qualities that each coffee has in order to combine them and create a PERFECT cup.

## **COFFEE** BLEND

Coffee blends are created in a very customized way to achieve a cup suitable for the consumption preferences of the country to which it is directed. We carefully decide this criteria in order to select a proportion of ARABICA or ROBUSTA varieties, as well as the roasting process it undergoes. Achieving a specific roasting point is crucial. Assessing the individual characteristics each origin and variety of green coffee provides, such as aroma, acidity, and body, will define the character in the final cup.

### **ROBUSTA**

Variety Origin: Congo Temperature: 20 - 30° c Essential Oil: 10 -12%

Resistance: High

**Market share:** 

30% **Caffeine:** 1,7

- 4%



Taste: Strong and lasting

**Shape:** Round **Sugar:** 3%

**Use:** for espresso coffee

Price: Low

**Plantation Altitude:** 0 - 900m

### **ARABICA**

**Origin variety:** Ethiopia **Temperature:** 15 - 25 c

**Essential Oil:** 15 - 17%

Resistencie: Low

Market share: 70%

**Caffeine:** 0,8 -1,4%



Taste: Sweeter and smoother

**Shape:** Elongated

**Sugar:** 6-7%

Use: for filter coffee

**Price:** High

**Plantation Altitude: 800 -**

2200m

## **INTENSE BLEND** 1000G







Sales unit of 1000g

Code: 8437027353093

Ref: 00000922

Sales unit of 1000g

Code: 8437027353109

Ref: 00000923

Sales unit of 1000g

Code: 8437027353116

Ref: 00000924

### THE 3 LEVELS OF COFFEE ROASTING

The roasting process will vary the flavor and color of your co ee:

**1. LIGHT ROAST** - High caffeine content - Emphasizes the coffee's acidity - Typically used for single-origin coffees

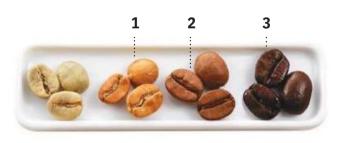
### 2. MEDIUM ROAST

- The most balanced of the three coffees
- Increases the intensity of the aromas
- The sweetness and acidity of the coffee

### 3. DARK ROAST

- Balances the properties of the coffee
- Low caffeine content
- High in texture
- Bitter notes from excessive caramelization

appear



### **PACKAGING 1000G - COFFEE BEANS**



Bag **1000 G** 



Box grouped 10 bags/10kilos



EUR - Pallet 450 kilos **9 boxes per row** 







Sales unit of 1000g

**Code:** 8437027353123

**Ref:** 00000925

Sales unit of 1000g

Code: 8437027353130

**Ref:** 00000926

Sales unit of 1000g

Code: 8437027353147

**Ref:** 00000927

# HOW IS A CUP OF COFFEE DEFINED?

Here are the 6 key values to define and evaluate the quality of coffee, crucial to consider when tasting these products.

### **EMBALAJE 500G - CAFÉ GRANO**



Bolsa **500 G** 



Caja agrupada **10 Bolsas** 



EUR - Palet **72 Cajas** 

### THE AROMA AND FRAGRANCE

How it smells

### THE ACIDITY

The citrus notes of the coffee.

### THE FLAVOR

The taste experience

### **THE BODY**

The texture of the drink.

### THE BALANCE

The harmony of flavors.

### THE AFTERTASTE

The lingering notes or sensations.

#### **INTENSE BLEND** 500G







Sales unit of 250g

**Code:** 8437027353154

**Ref:** 00000928

Sales unit of 250g

**Code:** 8437027353161

**Ref:** 00000929

Sales unit of 250g

Code: 8437027353178

Ref: 00000930



Blood pressure increases and the heart beats faster.

It stimulates cortisol and adrenaline hormones

-Caffeine reaches the blood within 30 minutes of ingestion.

-In the nervous system, it blocks adenosine receptors. (Adenosine regulates brain activity).

-It acts in the brain keeping us awake.







Bag 500 G

Box grouped

EUR - Pallet 10 bags/5kilos 360 kilos 12 boxes per row

## INTENSE BLEND 250G







Sales unit of 250g

**Code:** 8437027353185

**Ref:** 00000951

Sales unit of 250g

**Code:** 8437027353192

**Ref:** 00000952

Sales unit of 250g

Code: 8437027353208

**Ref:** 00000953

## **COFFEE QUALITY - DETERMINING VARIABLES**

### INTRINSIC FACTORS

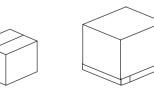
Final processing: Hulling, sorting, roasting, and extraction. Genotype: Variety, composition, diversity, and adaptation. Cultivation systems: Tree density, shade, and pruning system. Primary processing: Harvesting and processing.



### **PACKAGING 250G - COFFEE BEANS**







EUR - Pallet Box grouped 14 bags/35kilos 294 kilos 12 boxes per row

**EXTRINSIC FACTORS** Soil: Structure, fertility, and PH. Climate: Temperature, rainfall, and altitude-latitude.





## 100% ARABICA **KALDI**

At Ubago Coffee, we want to pay tribute to **KALDI** the shepherd, who discovered **ARABICA**, which is why we have created this **100% ARABICA**.

Kaldi and coffee are two words intimately linked; Kaldi, a humble Ethiopian shepherd, has the honor of being recognized as the **discoverer of the coffee fruit.** 

### **ACCORDING TO THE LEGEND OF** THE SHEPHERD

According to the shepherd's legend, Kaldi lived in the 9th century in the mountainous region of **Kaffa** (**Etiopía**) with his herd of goats. One day, while the goats were in their farm, the shepherd noticed that they were acting strangely, jumping and skipping; they had more energy. He was concerned as he watched them eat curious **red berries from a bush** he did not recognize, and then exhibit this behavior.

From there, he decided to take some of these fruits to the monks of a nearby monastery. The monks, upon examining these fruits and by some twist of fate, ended up throwing some of these fruits into the fire, discovering the **intoxicating aroma of roasted coffee**. The hermits began to make an infusion that helped the monks stay awake at night during the long hours of their prayers, marking the beginning of the spread of coffee.

## **CHARACTERISTICS** KALDI

Arabica coffee was discovered in Ethiopia where it originates.



### **GRAIN SHAPE**

It is an elongated and oval-shaped grain, the characteristic groove that divides the grain is S-shaped.



#### ORIGIN

It is grown in multiple areas of the world. It requires a cool subtropical climate and is vulnerable to cold and insects, making it more expensive.



### **FLAVOR**

Arabica coffee is more balanced, sweet, aromatic and with a wide variety of nuances and very mild flavors.



### **CAFFEINE**

They have a lower amount of caffeine, half that of a robusta, and their flavor is smoother.



### **PRODUCTION**

75% of coffee production in the world is Arabica, while the remaining 25% is Robusta.









## **KALDI** BEAN COFFEE



### 100% ARABICA KALDI

The classification of 100% Arabica beans follows a selection process that we perform in tasting in our laboratory. The goal is to obtain the most balanced, sweet, aromatic flavor with a wide variety of nuances and very smooth flavors.

The slow and balanced roast will awaken all the aromas of each grain to preserve all its qualities; we use flexible packaging with a one-way valve, which allows the extraction of oxygen and thus maintains the product in better conditions.

#### **KALDI**

Blend of 100% Arabica coffees that provide a smooth, perfumed cup with a delicate acidity.

### **Roasting**

Natural

### We present two groups of packaging:

COFFEE BEANS
Sales unit of 1000g

COFFEE BEANS
500 g container

**Code:** 8437027353291 **Code:** 8437027353307

**Ref:** 00000954 **Ref:** 00000955

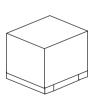
### PACKAGING 1000G - BEAN COFFEE



Bag **1000 G** 



Grouped box **10 Bags** 



EUR - Pallet 45 Boxes

### **PACKAGING 500G - BEAN COFFEE**







Grouped box **10 Bags** 



EUR - Pallet **72 Boxes** 

## KALDI GROUND COFFEE







Balance in a careful selection of the best 100% Arabica coffees. The perfection of its beans, the sweetness and acidity of the best co ees of the highest quality. For lovers of the best beans in the world.

### **FEATURES IN CUP**

Intensidad: 
Acidez: 
Cuerpo: 
O O O O

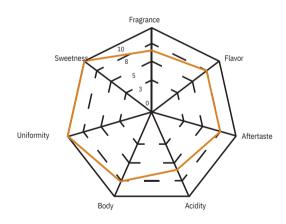
### We offer two groups of packaging:

GROUND COFFEE
Sales unit of 500g

GROUND COFFEE
250 g container

**Code:** 8437027353314 **Code:** 8437027353321

**Ref:** 00000956 **Ref:** 00000957



### **PACKAGING 500G - GROUND COFFEE**



Bag **500 G** 



Grouped box 10 Bolsas



EUR - Pallet 72 Cajas

### **PACKAGING 250G - GROUND COFFEE**



Bag **250 G** 



Grouped box **14 Bags** 



EUR - Pallet 84 Boxes





## ORGANIC COFFEE



At UBAGO cafeteros, we select the best organic coffee plantations between the Tropic of Cancer and the Tropic of Capricorn, ensuring all standards of certified quality.

## **OUR** ORGANIC COFFEE

Discussing Fair Trade and Organic Agriculture means talking about respect for the earth, conservation, and care of natural resources, all combined with respect for the work of women and men, their rights and those of their families, making it possible for them to have a dignified and sustainable life.





### ORGANIC COFFEE CHARACTERISTICS

Organic coffee is produced without the aid of artificial chemicals such as certain additives or some pesticides and herbicides. Among its main characteristics are: 1-The farmland has not been exposed to prohibited substances for the last 3 years. 2- Protection between organic and conventional cultivation. 3- Sustainable cultivation management plan avoiding soil nutrient erosion, natural pest control; combination with tree species that in addition to providing shade and natural moisture, make a balance in the conservation of soil nutrients.





## ORGANIC COFFEE





We select the best organic coffee plantations for the creation of these coffees, verifying all quality standards and international certifications of BIO products.

We offer two groups of packaging:

BEAN COFFEE **BEAN COFFEE** Sales unit of 500g Sales unit of 1000g

**Code:** 8437027353215 **Code:** 8437027353222 **Code:** 8437027353239

**Ref:** 50000170 **Ref:** 50000169

**GROUND COFFEE** Sales unit of 500g

**Ref:** 50000171

**GROUND COFFEE** Sales unit of 500g

Code: 8437027353246

**Ref:** 50000172

### PACKAGING 1000G - BEAN COFFEE



Bag 1000 G



Box grouped 10 bags/10 kilos



EUR - Pallet 9 boxes per row

### **PACKAGING 500G - BEAN COFFEE**



Bag 500 G



Box grouped 10 bags/5 kilos



EUR - Pallet 12 boxes per row

## **BIO** DECAF







Once the batches of organic coffee are certified, we proceed to remove the caffeine from the bean itself using a humidification process where the beans are immersed in water and caffeine-free coffee extract, developing an osmosis process. This process does not involve chemical products and does not alter the organoleptic qualities of the product.

We offer two groups of packaging:

BEAN COFFEE BEAN COFFEE GROUND COFFEE GROUND COFFEE Sales unit of 1000g Sales unit of 500g Sales unit of 250g

**Code:** 8437027353253 **Code:** 8437027353260 **Code:** 8437027353277**Code:** 8437027353284

**Ref:** 50000173 **Ref:** 50000174 **Ref:** 50000175 **Ref:** 50000176

#### **PACKAGING 500G - GROUND COFFEE**



Bag **500 G** 



Box grouped **10 Bolsas** 



EUR - Pallet 72 Cajas

### PACKAGING 250G - GROUND COFFEE







Box grouped **14 Bolsas** 



EUR - Pallet **84 Cajas** 



### **INSTANT COFFEE** PRODUCTS

As expert roasters, we offer a wide range of instant coffee products, from 100% Arabica coffees to organic coffees and crafted blends, with a great capacity to provide a portfolio of instant coffee products in both FREEZE-DRIED and AGGLOMERATED products, meeting the needs of each customer.

### FREEZE-DRIED INSTANT COFFEE

Freeze-drying is the ideal process to preserve the perfect flavor and aroma attributes of coffee, consisting of freezing the liquid coffee extract. Once frozen, it is placed in a vacuum chamber to separate the water by sublimation.



**PROCESS FOR MAKING FREEZE-DRIED COFFEE** 1. A coffee infusion is made. 2. The infusion is frozen, then chopped and passed through a vacuum tunnel. 3. Heat is applied, turning the ice into vapor, leaving only the crystals of the freeze-dried coffee. 4. The coffee retains its organoleptic properties. 5. There is no chemical manipulation and it retains the flavor and aroma.

### AGGLOMERATED INSTANT COFFEE

Agglomerated (or granulated) instant coffee starts from atomized instant coffee and the powder is slightly moistened so the particles adhere to each other in larger granules, obtaining a product that dissolves more easily.



PROCESS FOR MAKING AGGLOMERATED COFFEE 1. A coffee infusion is made. 2. The infusion passes through a nozzle forming drops. 3. The liquid is sent to towers of hot dry air. 4. The water evaporates and the coffee powder remains. 5 It is moistened to grow the granule and facilitate its dissolution. 6. In the process, caffeine and aromatic compounds are lost. 7. The lost aromas are added back to the coffee powder during the agglomeration process.

We offer a wide range of instant coffee products that adapt to the needs of each client, ensuring all official certifications:

- Organic Soluble
- Fairtrade Soluble
- Rainforest RFA Soluble
- UTZ Solubles



## **INSTANT** COFFEE







Sales unit of 200g

Code: 8437027353338

**Ref:** 00000940

Sales unit of 100g

**Code:** 8437027353345

**Ref:** 00000941

Sales unit of 200g

**Code:** 8437027353352

**Ref:** 00000942

Sales unit of 100g

**Code:** 8437027353369

**Ref:** 00000943

Sales unit of 200g

Code: 8437027353376

**Ref:** 00000944

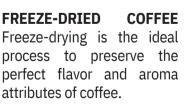
Sales unit of 100g

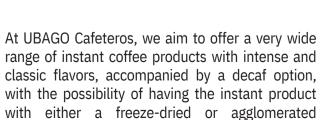
**Code:** 8437027353383

**Ref:** 00000945



FREEZE-DRIED Freeze-drying is the ideal process to preserve the perfect flavor and aroma







AGGLOMERATED COFFEE It is a product that dissolves easily and is more affordably manufactured.

### **PACKAGING 200G**



Can 200 G



Box grouped 6 cans/1200 g



EUR - Pallet 210 Boxes

process..

## **INSTANT** COFFEE



Sales unit of 200g

Code: 8437027353390

**Ref:** 00000946

Sales unit of 100g

Code: 8437027353406

Ref: 00000947



Sales unit of 200g

Code: 8437027353413

**Ref:** 00000177

Sales unit of 100g

Code: 8437027353420

**Ref:** 00000178



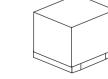
**FREEZE-DRIED COFFEE** Freeze-drying is the ideal process to preserve the perfect flavor and aroma coffee attributes.

At UBAGO Cafeteros, we are very demanding with our high-end products, which is why all our most select coffees are instant and obtained through freeze-drying. They are 100% Arabica and organic, and can be dissolved even without heating in both water and milk.

### **PACKAGING 100G**







Can **100 G** 

Box grouped 12 cans/1200 g

EUR - Pallet 1560 units

# **INSTANT COFFEE** REFILL

# DO YOU HAVE AN EMPTY INSTANT COFFEE JAR?

Discover our refill packages to replenish your jar.



DOYPACK bag of 275g and 75g.



Refill Bag of 275g

Code: 8437027353444

**Ref:** 00000962

Refill Bag of 75g

Code: 8437027353437

**Ref:** 00000961



Refill Bag of 275g

Code: 8437027353468

**Ref:** 00000964 Refill Bag of 75g

**Code:** 8437027353451

**Ref:** 00000963



This practical **doypack container** with a **zipper closure** helps preserve all the aroma and flavor, and it contains less plastic than your traditional jar; we want to share our commitment to sustainability.

Use this refill package to complete your traditional jar.

Refill your jar!

# INSTANT COFFEE REFILL







Refill Bag of 275g

**Code:** 8437027353482

**Ref:** 00000966

Refill Bag of 75g

Code: 8437027353475

**Ref:** 00000965

Refill Bag of 275g

**Code:** 8437027353505

Ref: 00000968

Refill Bag of 75g

Code: 8437027353499

**Ref:** 00000967

Refill Bag of 275g

Code: 8437027353529

Ref: 50000187

Refill Bag of 75g

Code: 8437027353512

**Ref:** 50000186





We offer a wide range of natural or decaffeinated products with freeze-dried soluble agglomerated production processes. Soluble products that can be dissolved even without heating in dairy water or plant-based drinks.

#### **DOYPACK 275G**







Doypack 275 G

Box grouped

EUR - Pallet 8 doypacks/2320 g 84 boxes 672 sales units

#### **DOYPACK 75G**



Doypack 75 G



Box grouped



EUR - Pallet 10 doypacks/850 g 84 boxes 840 sales units

41 www.ubagocafeteros.es

# DRIP COFFEE

Single-use sachet format for making drip or pour-over coffee, where water passes through a layer of ground coffee. This sachet contains a filter bag that allows you to enjoy the aroma of the best coffee anywhere and at any time.



# ENJOY A DRIP WHEREVER AND WHENEVER YOU WANT























Code: 8437012312586

**Ref:** 50000136



Code: 8437012312593

**Ref:** 50000137



**Code:** 8437012312609

**Ref:** 50000138



#### **PACKAGING CASE - DRIP COFFEE**







Box grouped **10 sales units** 



EUR - Pallet **276 boxes 2760 sales units** 

43 www.ubagocafeteros.es



International Sales: +34-628 744644 email: international@mokabar.it web: www.mokabar.it





Nekabar

TORREFAZIO Dal 1961





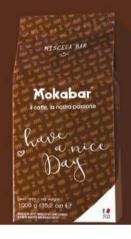


IL CONFEZIONAMENTO E MAGAZZINAGGIO



























LA Nostra Torrefazione

COFFEE ROASTING













# **A PREMIUM FACTORY**

A SPAIN-LOCATED COFFEE FACTORY. WE ARE INTERNATIONAL SUPPLIERS COFFEE TO SUPERMARKETS, COFFEE SHOPS AND **BUSINESSES AROUND THE** 













CONTACT US. WHATSAPP AVAILABLE

+34-628744644

#### SURESTE PRODUCTOS HOSTELEROS

C/França n.19 P.I. La Escandella (03698) Agost - Alicante SPAIN www.burdetcoffee.com info@burdetcoffee.com

Tel: +34- 965258257 / +34-628744644































# Supermarkets around the world that have decided to trust us

Our coffee factory is located in Alicante, Spain, with a 20-year Our company, chosen as one of the leading coffee companies in Spain, offers a complete line of Classic Good-Quality coffees and a Gourmet line of Premium Single-Origin coffees, with eye-catching bag design, that are slowly becoming a success around the globe.

































# BURDET CLASSIC

Format: 1 kg Whole Bean













# ROASTED IN SPAIN



# BURDET CLASSIC

## EXTRA CREME

PURE ROBUSTA FROM VIETNAM. SMOOTH AROMA WITH STRONG TASTE. FULL BODIED AND PERSISTENT CREME IN YOUR CUP.

## DECAF

PURE DECAFFEINATED ROBUSTA FROM ASIA. SMOOTH AROMA WITH STRONG TASTE. FULL BODIED AND PERSISTENT CREME.

## **ESPECIALISIMO**

A PERFECT BLEND OF 80% ARABICA AND 20% ROBUSTA.
GIVING A NICE BALANCE WITH SOFT AND SWEET TASTE AND
MEDIUM BODY.

## **ESPRESSO**

PURE ROBUSTA FROM VIETNAM. SMOOTH AROMA WITH STRONG TASTE. FULL BODIED AND PERSISTENT CREME IN YOUR CUP.

## NATURAL

A PERFECT BLEND OF 60% ARABICA AND 40% ROBUSTA, A NICE BALANCE OF SOFT AND SWEET TASTE, MEDIUM BODY AND CREAMY FINISH.

## **COLOMBIA SUPREMO**

A PURE PREMIUM ARABICA, MILD FRUITY/CHOCOLATE, SUBTLE ACIDITY, INTENSE FRAGRANCE, NOTES OF SWEET CARAMEL



FRESHLY-ROASTED PER ORDER Recyclable Bags

CAFEBURDET - BURDETCOFFEE.COM - BURDETCAFE.COM



# BURDET GOURMET

FORMAT: 1 KG WHOLE BEAN











# ROASTED EN SPAIN



# BURDET GOURMET

## COLOMBIA SUPREMO

A PURE PREMIUM ARABICA, MILD FRUITY/CHOCOLATE, SUBTLE ACIDITY, INTENSE FRAGRANCE, NOTES OF SWEET CARAMEL

## **GUATEMALA**

HEAVY BODIED ARABICA WITH SUBTLE SMOKY SPICY OVERTONES WITH A SUPERB SWEET FINISH, A BALANCED LEVEL OF ACIDITY AND BODY AND RICH AROMA.

## COSTA RICA

THIS COFFEE IS CLEAN, SWEET, LIGHT BODIED AND WELL-BALANCED ARABICA.

## **ETHIOPIA**

A FRUITY ARABICA WITH A UNIQUE TASTE WITH HINTS OF BLUEBERRY, WITH LIGHT BODY, STRONG ACIDITY AND A WONDERFUL FLORAL FLAVOUR.

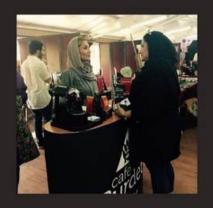
## INDIA

MEDIUM BODIED ROBUSTA WITH SUBTLE HINTS OF WOOD, TROPICAL FRUITS AND SPICES, LOW ACIDITY AND A COMPLEX SPICY AROMA.



FRESHLY-ROASTED PER ORDER Recyclable Bags

# BURDET IN INTERNATIONAL FAIRS

























# BURDET AROUND THE WORLD





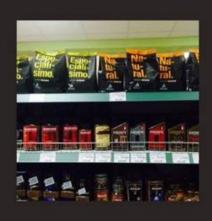








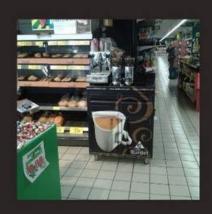














# FAQ's

#### Shelf Life and Expiry:

• The coffee has a shelf life of 18 months from Italy or 24 months from Spain.

#### **Payments:**

• Payment Terms: Bank wire transfer in Italy or Spain, 100% in advance.

#### **Certifications:**

- H.A.C.C.P. (Hazard Analysis and Critical Control Points)
- FDA Registration
- CIFER Certified (for China)
- IFS

#### Taxes:

- EU Companies: No taxes are added if a valid VAT number is provided.
- Non-EU Companies: No taxes are added.

#### What Information Must Be on the Bag?

You can include our VAT number and address without mentioning the company name.

#### Minimum Orders:

• Consult with us for it depends on many factors. Your Private Label Expert on Whatsapp can guide you.

#### **Coffee Options:**

- Whole Beans
- Ground Coffee (available for specific preparations):

Espresso/Moka - American/Filter - Turkish/Arabic (extra charge)

#### Required Information on Bags/Labels:

- Coffee Details:
  - Example: "Roasted Colombian Whole Bean" or "Roasted Coffee from Colombia and Other Countries"
  - For ground coffee, specify the grind type (e.g., espresso, moka, Turkish, etc.)
- Net Weight
- Best Before Date:
- Our sealing machine prints the expiry date (month/year) and batch number on the bag.
  If additional details are required by your country's regulations, like a full
  production/expiry date (day/month/year), please include a designated space on the
  label for this.
- Origin: "Roasted and produced in xxx (ask for details)
- Your full company details.
- Italy: Recycling Info: "PLASTIC" please check local recycling instructions.
- We are not responsible for label requirements in your country.

#### Client must get our design and text approval before printing.



#### Coffee products we offer. In our brand or your own brand (Private Label):

- · Roasted whole bean
- Roasted ground coffee
- Coffee in Tins
- Dolce Gusto Compatible Capsules
- Nespresso Compatible Capsules
- Drip Coffee
- Instant Coffee

#### **Profile:**

- Our clients: supermarkets, wholesalers/distributors, coffee shops, online sellers.
- Our MOQ is 100 kg (220 lbs) for ready brand.
- We only sell wholesale.
- Our main markets are USA, Europe and Middle East.
- We are FDA and IFS certified.

#### **Prices:**

- Prices for wholesale roasted coffee. Ground coffee available, at extra charge for private label (0.50/kg). We offer all possibilities of ground, including Turkish.
- Prices in euros. Check www.xe.com for currency conversion.

#### **Packaging:**

- For private label: Sizes available: 1 KG format/250g/1 lb/12oz/16oz/10 oz/8oz
- You may send us your bags for packaging. We have to preapprove design/text/bag.
- We can recommend where to print your bags and freelance bag designers.

#### **Transport:**

- EXW Prices. Shipping not included.
- We ship worldwide by sea, land and air.
- You may use your own transport company to pick up.

#### Samples:

 250g Samples may be ordered. Price 5 euros each + shipping. In case of interest, please request Sample FORM. We will reimburse price of coffee (transport excluded) in case of order.

#### MOQ's:

• MOQ (minimum order) varies according to product.

#### **Private Label:**

- We offer private labelling in all of our 3 coffee factories (Spain and Italy).
- Private label: Bags with labels. Laser printed bags. Printed bags. Capsules. Drip bags. Tins.

Please email us at <a href="mailto:info@coffeefactories.com">info@coffeefactories.com</a> or contact us via Business Whatsapp at +34-628744644 to tell us what you are needing in order for us to guide you on which of our factories would better fit your needs and guide you along the way.

### WHOLESALE PRICE LIST – (please always request updated price list) 2025

SPAIN WHOLESALI	E PRICE LIST (ROAS	TED COFFEE) - Prices in euros - UBAGO BRAN	D
1 kg /2.2 lb	BLEND	INTENSO (WHOLE BEAN)	10,0
1 kg /2.2 lb	BLEND	CLASSIC (WHOLE BEAN)	11,0
1 kg /2.2 lb	BLEND	DECAF (WHOLE BEAN)	11,5
1 kg /2.2 lb	BLEND	KALDI (WHOLE BEAN)	11,1
1 kg /2.2 lb	BLEND	BIO (WHOLE BEAN)	14.1
1 kg /2.2 lb	BLEND	BIO DECAF (WHOLE BEAN)	17.5
1 Kg / 2.2 IU	DLEND	BIO DECAF (WHOLE BEAIN)	17.5
500 g / 12 oz	BLEND	INTENSO (WHOLE BEAN)	5.1
500 g / 12 oz	BLEND	CLASSIC (WHOLE BEAN)	5.6
500 g / 12 oz	BLEND	DECAF (WHOLE BEAN)	5.8
500 g / 12 oz	BLEND	KALDI (WHOLE BEAN)	5.7
500 g / 12 oz	BLEND	BIO (WHOLE BEAN)	7.1
500 g / 12 oz	BLEND	BIO DECAF (WHOLE BEAN)	8.8
300 g / 12 02	DECINO	BIO DECAF (WHOLE BEARY)	0.0
250 grams/8 oz	BLEND	INTENSO (GROUND)	2.6
250 grams/8 oz	BLEND	CLASSIC (GROUND)	2.8
250 grams/8 oz	BLEND	DECAF (GROUND)	3.0
250 grams/8 oz	BLEND	KALDI (GROUND)	2.9
250 grams/8 oz	BLEND	BIO (GROUND)	3.7
250 grams/8 oz	BLEND	BIO DECAF (GROUND)	4.5
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DRIP COFFEE	5	ORGANIC BOX OF 7 PIECES	2.7
DRIP COFFEE	1	DECAF BOX OF 7 PIECES	2,9
DRIP COFFEE		ORGANIC BOX OF 100 PIECES	28.1
DRIP COFFEE		DECAF BOX OF 100 PIECES	31.4
DRIP COFFEE		ORGANIC BOX OF 400 PIECES	112.1
DRIP COFFEE		DECAF BOX OF 400 PIECES	124.4
SPAIN WHOLESAL	E PRICE LIST (ROAS	TED COFFEE) – Prices in euros - BURDET	
1 kg /2.2 lb	BLEND	NATURAL (60% ARABICA/40% ROBUSTA)	13,70
1 kg /2.2 lb	BLEND	ESPECIALISIMO (80% ARABICA/20% ROBUSTA)	14,65
1 kg /2.2 lb	SINGLE ORIGIN	ESPRESSO (100% ROBUSTA)	12,19
1 kg /2.2 lb	SINGLE ORIGIN	EXTRA CREME (100% ROBUSTA)	12,19
1 kg /2.2 lb	SINGLE ORIGIN	DECAF (100% ROBUSTA)	13,74
1 kg /2.2 lb	SINGLE ORIGIN	COLOMBIA GOURMET (100% ARABICA)	15,40
1 kg /2.2 lb	SINGLE ORIGIN	GUATEMALA GOURMET (100% ARABICA)	17,19
1 kg /2.2 lb	SINGLE ORIGIN	COSTA RICA GOURMET (100% ARABICA)	17,19
1 kg /2.2 lb	SINGLE ORIGIN	ETHIOPIA GOURMET (100% ARABICA)	17,89
1 kg /2.2 lb	SINGLE ORIGIN	INDIA GOURMET (100% ROBUSTA)	12,75
1780::	0: •	× // // // // // // // // // // // // //	
500 g / 12 oz	BLEND	NATURAL (60% ARABICA/40% ROBUSTA)	7,35
501 g / 12 oz	BLEND	ESPECIALISIMO (80% ARABICA/20% ROBUSTA)	7,83
502 g / 12 oz	SINGLE ORIGIN	ESPRESSO (100% ROBUSTA)	6,60
503 g / 12 oz	SINGLE ORIGIN	EXTRA CREME (100% ROBUSTA)	6,60
504 g / 12 oz	SINGLE ORIGIN	DECAF (100% ROBUSTA)	7,37
505 g / 12 oz	SINGLE ORIGIN	COLOMBIA GOURMET (100% ARABICA)	8,20
507 g / 12 oz	SINGLE ORIGIN	GUATEMALA GOURMET (100% ARABICA)	9,10
508 g / 12 oz	SINGLE ORIGIN	COSTA RICA GOURMET (100% ARABICA)	9,08
509 g / 12 oz	SINGLE ORIGIN	ETHIOPIA GOURMET (100% ARABICA)	9,45
510 g / 12 oz	SINGLE ORIGIN	INDIA GOURMET (100% ROBUSTA)	6,88
	7/		15.
250g / 8.8 or / 10 oz)	BLEND	NATURAL (60% ARABICA/40% ROBUSTA)	3,93
250g / 8.8 or / 10 oz)	BLEND	ESPECIALISIMO (80% ARABICA/20% ROBUSTA)	4,16
250g / 8.8 or / 10 oz)	SINGLE ORIGIN	ESPRESSO (100% ROBUSTA)	3,55
250g / 8.8 or / 10 oz)	SINGLE ORIGIN	EXTRA CREME (100% ROBUSTA)	3,55
250g / 8.8 or / 10 oz)	SINGLE ORIGIN	DECAF (100% ROBUSTA)	3,94
250g / 8.8 or / 10 oz)	SINGLE ORIGIN	COLOMBIA GOURMET (100% ARABICA)	4,35
250g / 8.8 or / 10 oz)	SINGLE ORIGIN	GUATEMALA GOURMET (100% ARABICA)	4,80
250g / 8.8 or / 10 oz)	SINGLE ORIGIN	COSTA RICA GOURMET (100% ARABICA)	4,79
250g / 8.8 or / 10 oz)	SINGLE ORIGIN	ETHIOPIA GOURMET (100% ARABICA)	4,73
250g / 8.8 or / 10 oz)	SINGLE ORIGIN	INDIA GOURMET (100% ROBUSTA)	3,69
2308 / 8.8 01 / 10 02)	SINGLE ORIGIN	INDIA GOORNIE (2003) ROBOSTAJ	3,03
ITALY WHOLESALE	PRICE LIST (ROAST	TED COFFEE) - Prices in euros - MOKABAR BRA	ND
1 kg /2.2 lb	BLEND	GRAN CREMA (70% ROBUSTA/30% ARABICA)	11
1 kg /2.2 lb	BLEND	EXTRA BLEND (70% ARABICA/30% ROBUSTA)	13,15
1 kg/2.2 lb	BLEND	BAR BLEND (90% ARABICA/10% ROBUSTA)	16,79
			_
1 kg /2.2 lb	SINGLE ORIGIN	HAITI BLEND (50% ROBUSTA/50% ARABICA)	12,46
1 kg /2.2 lb	SINGLE ORIGIN	INDIA CHERRY 18 (100% ROBUSTA)	15,22
1 kg /2.2 lb	SINGLE ORIGIN	UGANDA (100% ROBUSTA)	15,22
1 kg /2.2 lb	SINGLE ORIGIN	DECAF (100% ROBUSTA)	14,47
1 kg /2.2 lb	SINGLE ORIGIN	BRAZIL SANTOS FINE CUP 17/18 (100% ARABICA)	17,36
1 kg /2.2 lb	SINGLE ORIGIN	COLOMBIA SUPREMO 18 (100% ARABICA)	21,83
1 kg /2.2 lb	SINGLE ORIGIN	NICARAGUA ALTO MATAGALPA (100% ARABICA)	21,83
1 kg /2.2 lb	SINGLE ORIGIN	ETHIOPIA (100 ARABICA)	21,83
	25	100	
250g / 8.8 or / 10 oz	BLEND	GRAN CREMA (70% ROBUSTA/30% ARABICA)	3,42
A CONTRACTOR OF THE PROPERTY O	BLEND	EXTRA BLEND (70% ARABICA/30% ROBUSTA)	3,84
250g / 8.8 or / 10 oz	BLEIND	Entra de Esta froje de alega de mode de ma	3,04
250g / 8.8 or / 10 oz 250g / 8.8 or / 10 oz	BLEND	BAR BLEND (90% ARABICA/10% ROBUSTA)	4,79

250g / 8.8 or / 10 oz

SINGLE ORIGIN

HAITI BLEND (50% ROBUSTA/50% ARABICA)

COLOMBIA SUPREMO 18 (100% ARABICA)

BRAZIL SANTOS FINE CUP 17/18 (100% ARABICA)

NICARAGUA ALTO MATAGALPA (100% ARABICA)

INDIA CHERRY 18 (100% ROBUSTA)

DECAF (100% ROBUSTA)

3,75

5,02

4,26

5,51

6,50

6,50

6,50



## Contact

We look forward to working with you and providing exceptional coffee products for your business. Please don't hesitate to get in touch with us for more information or any inquiries.

#### Phone

For USA: For inquiries or support, feel free to reach us at our US toll-free number: +1-800-890-5390

For English Speakers from the Rest of the World you can also reach us at: Tel: +34-628744644. SPAIN

Business Whatsapp +34-628744644 (SPAIN)

Online Chat available.

Email: For questions or to request a quote, contact us at: info@coffeefactories.com

#### **Our Global Headquarters**

While our operations are based in Italy and Spain, our dedicated team is available to assist you in English and guide you through every step of the process. We proudly serve clients across the the world.

#### **BURDET COFFEE**

C/Franca 19, 03698 Agost Alicante, Spain

Phone: +34 628 744 644

Email: info@burdetcoffee.com

#### MOKABAR S.n.c di BERTOLINO E.&C.

Via Stradella 238/5. 10147 Torino. Italy

Phone: +34 628 744 644

Email: international@mokabar.it

#### **UBAGO FACTORY**

Pol. Industrial pi, c/del Tint 8, Alcoy, Spain

Phone: +34 628 744 644

Email: info@coffeefactories.com

#### **Business Hours**

We are available Monday to Friday, 9:00 AM – 6:00 PM (ET). If you're located outside these hours, feel free to email us, and we'll get back to you as soon as possible.

#### **Worldwide Shipping**

We are proud to offer worldwide shipping by land, sea, and air. Our commitment to quality is backed by certifications such as FDA and IFS, and we can provide health certificates and certificates of origin for all our products.













